1997 ANNUAL REPORT



LONG ISLAND HOUSING PARTNERSHIP, INC.



Many Americans, One Dream. Ten years of making the dream a reality.

## THE MISSION OF THE LONG ISLAND HOUSING PARTNERSHIP

The mission of the Long Island Housing Partnership is to provide housing opportunities for those who, through the unaided operation of the marketplace, would be unable to afford decent and safe homes.

Long Island is frequently perceived as a haven for the wealthy; however, there are many low- and moderate-income Long Islanders who need decent housing. Frequently, those who cannot afford the market price for housing are Long Island's young. In recognition of this need, Long Island's business, religious, educational, civic and professional leaders joined to form the Long Island Housing Partnership, Inc. They did so because they realized that Long Island was losing its most important natural resource: its young people.

The Long Island Housing Partnership is a private-sector initiative that invests private and public funds and expertise to create housing, which, in turn, spurs economic development and neighborhood revitalization.

The Housing Partnership is the nation's first not-for-profit, public/private housing development company based solely in the suburbs. It is a consortium of over 150 Long Island-based business, religious, civic, professional, and labor organizations. The Housing Partnership builds affordable homes for low- and moderate-income Long Islanders; rents affordable units to low-income Long Islanders; arranges financing for socially-worthy housing developments; offers technical assistance to community housing groups; and provides free mortgage counseling to first-time buyers.

In all its efforts, the Housing Partnership is building a better future for Long Islanders.

It is the American dream to live in quality, affordable housing in safe neighborhoods. Creating livable neighborhoods and stronger communities ensures a better future for all Americans. — Andrew Cuomo

Secretary of Housing and Urban Development





## TO OUR MEMBERS

On February 22, 1998, the Long Island Housing Partnership (LIHP) completed its first decade of operations.

The Housing Partnership opened its doors in 1988 in a single classroom at SUNY Stony Brook with two desks, two employees and a total budget of \$160,000. Today, the Housing Partnership has 20 employees in a 2,700 square foot office in Hauppauge, a satellite office in Babylon, a budget of \$2.7 million and a critical need for additional space.

in 1988, LIHP faced the enormous challenge of finding a way to produce decent, affordable housing and good neighborhoods for people who had been priced out of the housing market. In 1988, affordable homes for single parents, young marrieds and seniors were virtually non-existent on the Island due to the high price of land and construction, as well as community opposition. Also to be overcome was Long Island's Balkanized nature - with its two counties, two cities, 13 townships and over 90 villages. This made building in any systematic fashion extremely difficult. Despite these and other challenges, the Housing Partnership built more than 425 homes purchased by low- and moderate-income families. As a result, many of the Island's municipalities have moderated their opposition to affordable housing.

LIHP has expanded its original mission to include mortgage counseling, post-purchase foreclosure prevention, neighborhood-based technical assistance, community development lending and commercial development. And in just ten years, the Housing Partnership can claim the title of the region's leading producer of affordable housing and associated community and economic development activities.



In 1998, affordable home ownership remains the centerpiece of our major new project: the residential revitalization of Bay Shore, a 78-unit development planned to provide 26 safe, inexpensive rental homes for low-income families and senior citizens, and 52 spacious new townhouses for first time buyers. As in all our programs, Bay Shore is the result of active participation from both the public and private sectors: Islip Town (our first and most active local partner), The United States Department of Housing and Urban Development (HUD - a public partner since 1991), and New York State (a partner since 1988). Similarly, a host of private sector partners, including LIHP members Klein and Eversoll, European American Bank (EAB), Citibank and the Federal Home Loan Bank of New York, among others, are providing invaluable support and assistance in Bay Shore.

The other essential partnership, without which we could not realize our goals, is with people like you...our dedicated members. Through your continuing efforts and support, the Long Island Housing Partnership will keep on ensuring a better future for all Long Islanders.

We welcome your comments.

Bob McMillan,
Chairman

Jim Morgo

Jim Morgo, President

Veter Elsowitz, Jr.,

Executive Vice-President, CFO

ISLIP

In 1998, Islip was the first Long Island township to join with the Housing Partnership in a public/private partnership to create affordable home ownership. Islip remains the Housing Partnership's most consistent local public partner and Long Island's undisputed affordable housing leader.

In 1997, the final pieces of the Housing Partnership's most significant housing achievement ever, the residential revitalization of downtown Bay Shore, have been put in place through Supervisor Pete McGowan's leadership and the cooperation of Governor George Pataki, Senator Alfonse D'Amato and Congressman Rick Lazio.

The \$12 million effort will result in the eradication of severe downtown blight and the creation of 52 new homes to be sold to moderate-income families and 26 new rentals for lower-income families and senior citizens. Construction is expected to begin in November of 1998.

A herculean effort of financing, planning and designing was necessary to get the Bay Shore project ready to go. Because the removal of blighted conditions always is costly, a variety of funding sources - both public and private - were tapped (see chart). Relocation of current residents to equal or superior housing is currently underway. This effort required the work of planners and social workers. The Housing Partnership and Islip Town demanded that the design of the for-sale homes and the rentals enhance the Bay Shore renaissance, and enhancement is exactly what will result.

The Bay Shore residential revitalization effort has the active participation of the Housing Partnership's frequent public and private partners. It also has the involvement of several Bay Shore community-minded groups: The Bay Shore Chamber of Commerce, the Bay Shore Citizens Liaison Committee, the Bay Shore Business Improvement District, and the Bay Shore School District. But the project would have never materialized, were it not for Islip Town continuing its professional and visionary work to create affordable housing and to improve Long Island's neighborhoods.







Left: First time homeowner family in Brentwood, Phase II of Partnership with Islip. Right: Housing Partnership President Jim Morgo and Chairman Bob McMillan at announcement of Bay Shore funding.

Left to right: A blighted area of downtown Bay Shore will be transformed into new housing, safe for children, because of Islip Town's leadership under Supervisor Pete McGowan.







# FINANCING SUMMARY SMITH AVENUE REDEVELOPMENT

PUBLIC FUNDING	AMOUNT	STATUS
NYS - Division of Housing and Community Renewal	1,664,920	Approved
NYS - Afterdable Housing Corp.	1,300,000	Approved
Town of Islip Community Development Black Grant	1,508,000	Approved
Town of Islip Housing Authority HUD	3,000,010	Approved
TOTAL	\$7,472,930	
PRIVATE FUNDING		
Federal I Iome Loan Barik	520,000	Committed
Private Loan Funds (EAB, Roosevelt, Roslyn, Others)	4,335,500	Committed
Oltibank (Administrative Support)	50,000	Committed
TOTAL	\$4,905,500	

## MORTGAGE COUNSELING

Mortgage counseling, born of necessity, is now a major and ever-expanding activity of the Long Island Housing Partnership.

In 1991 with the development of Amity Villas, 72 homes for lower income families, the Housing Partnership faced a crisis - the families whose incomes were low enough to qualify for the Housing Partnership's low- to moderate-income program guidelines, could not qualify for the mortgages necessary to purchase the homes. As one mortgage refusal after another was received, the Housing Partnership had to take action to increase home mortgage approvals. The result was the creation of the individualized pre-purchase mortgage education program.

In 1997, the Long Island Housing Partnership was the most productive not-for-profit mortgage counselor in the entire tri-state region: 289 families were counseled, 91 mortgage loans were committed and 87 mortgages were closed, all through the New York Mortgage Coalition banks. LIFT HOME group seminars with EAB bank have drawn overflow crowds of eager first time home buyers.

The Housing Partnership in 1997 broadened its mortgage education program by reaching out to community-based not-for-profits in a "Train the Trainers" program to guarantee that comprehensive and systematic pre-purchase education is available in our neighborhoods. The "Train the Trainers" program culminated in a graduation ceremony where Federal Home Loan Bank of New York President, Alfred DelliBovi, presented the neighborhood groups with diplomas indicating proficiency in mortgage counseling.

The Housing Partnership's mortgage education program expanded into a new area in 1997. This was motivated by the unfortunate epidemic of Long Island mortgage foreclosures in market-rate homes, often caused by the lack of home buyer education. On November 10th, Congressman Rick Lazio and LIHP President Jim Morgo co-chaired Long Island's first Foreclosure Prevention Summit - "Keeping the Dream." From the Summit came the Foreclosure Prevention Task Force, a coalition of Housing Partnership member bankers, lawyers, elected officials and mortgage professionals, all dedicated to lessening the psychological and economic toll of foreclosures.

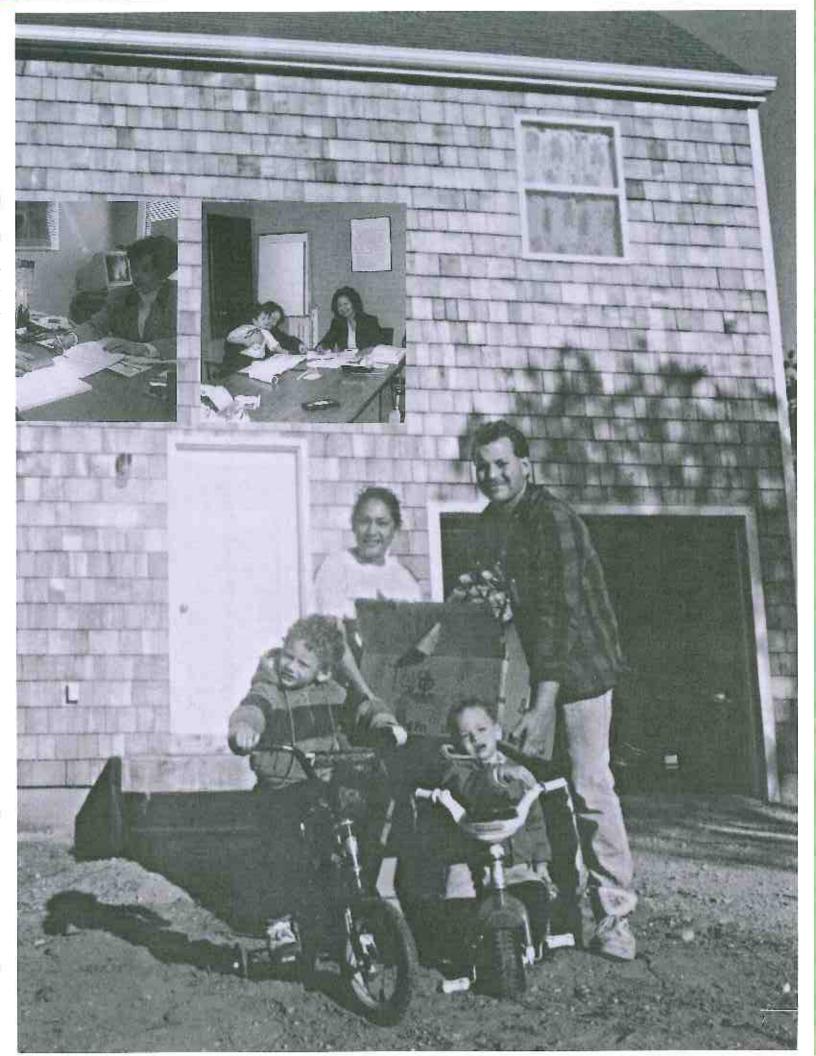
Mortgage counseling was created in 1991 because it was needed. It continues to grow and expand because the need remains.

#### NASSAU COUNTY - AN INNOVATIVE PUBLIC PARTNER

Through innovation and hard work, the Housing Partnership/Nassau County partnership created a program in 1996 that allows Nassau County's low- and moderate-income first-time home buyers the chance to purchase their own homes.

The Nassau HOME Down-Payment Assistance Program, administered by the Housing Partnership, gives eligible first-time buyers up to 50% of the down payment needed to purchase a home in the County. In 1997, the Housing Partnership received more than 4,000 requests for applications for the down payment program. County Executive Gulotta announced plans to expand the program in 1998. The young of Nassau County want to remain there. The Nassau County/Housing Partnership is making that possible.





# LONG ISLAND HOUSING PARTINERSHIP, INC. AND AFFILIATES

# Combined Statisment of Financial Position

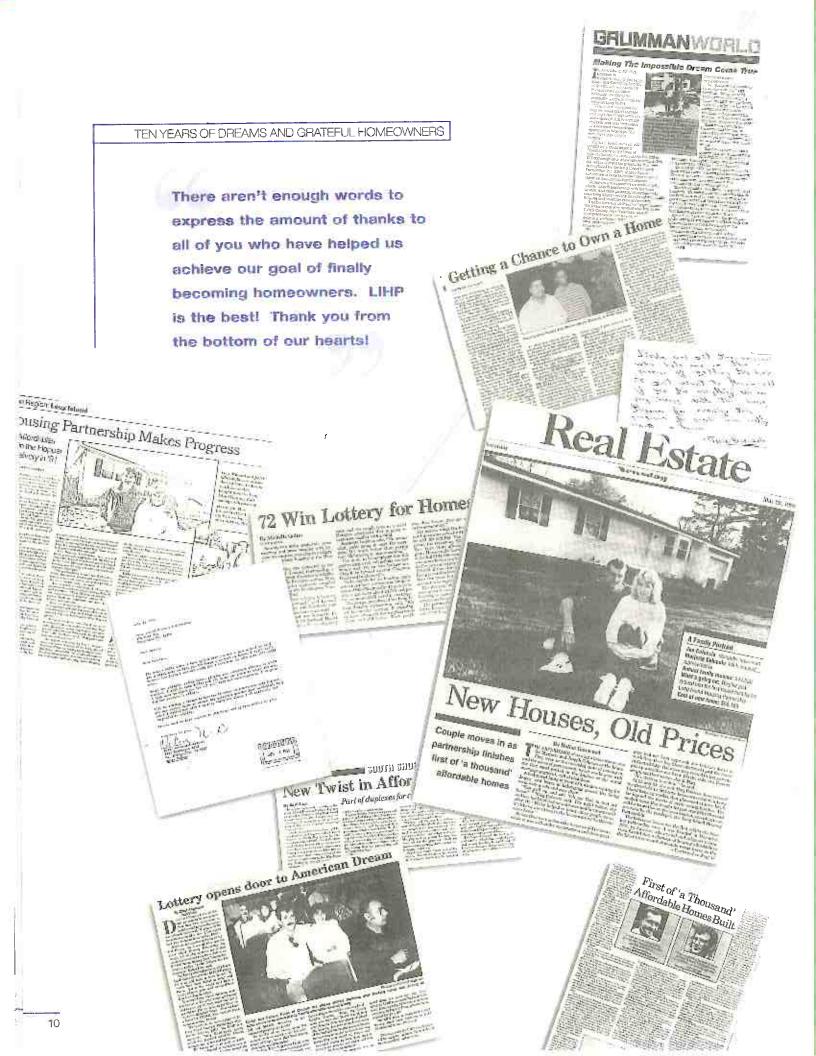
	Decem	nber 31,
	1997	1996
ASSETS		
Cash and cash equivalents	\$ 1,765,179	\$ 1,730,458
Receivables	644,239	289,306
Investments	1,229,819	1,290,387
Capitalized project costs	865,213	699,198
Office equipment	41,174	19,737
Other assotis	39,011	35,073
£0.	\$ 4,584,635	\$ 4,064,169
LIABILITIES AND NET ASSETS		
LIABILITIES		
Payables	\$ 356,181	\$ 164,796
Home buyers' deposits	8,355	17,825
Project funds	92,053	24,85
Notes payable	500,000	250,000
NYS Housing Development Fund loan	840,000	840,000
Louris payable	464,756	464,758
Total Liabilities	2,261,345	1,762,228
NET ASSETS		
Unrestricted	2,102,330	2,115,046
Temporarily Restricted	205,460	1/1,386
Permaner IIIy Restricted	15,600	15,500
Total Net Assets	2,323,290	2,301,93
	\$ 4,584,635	\$ 4,064,159

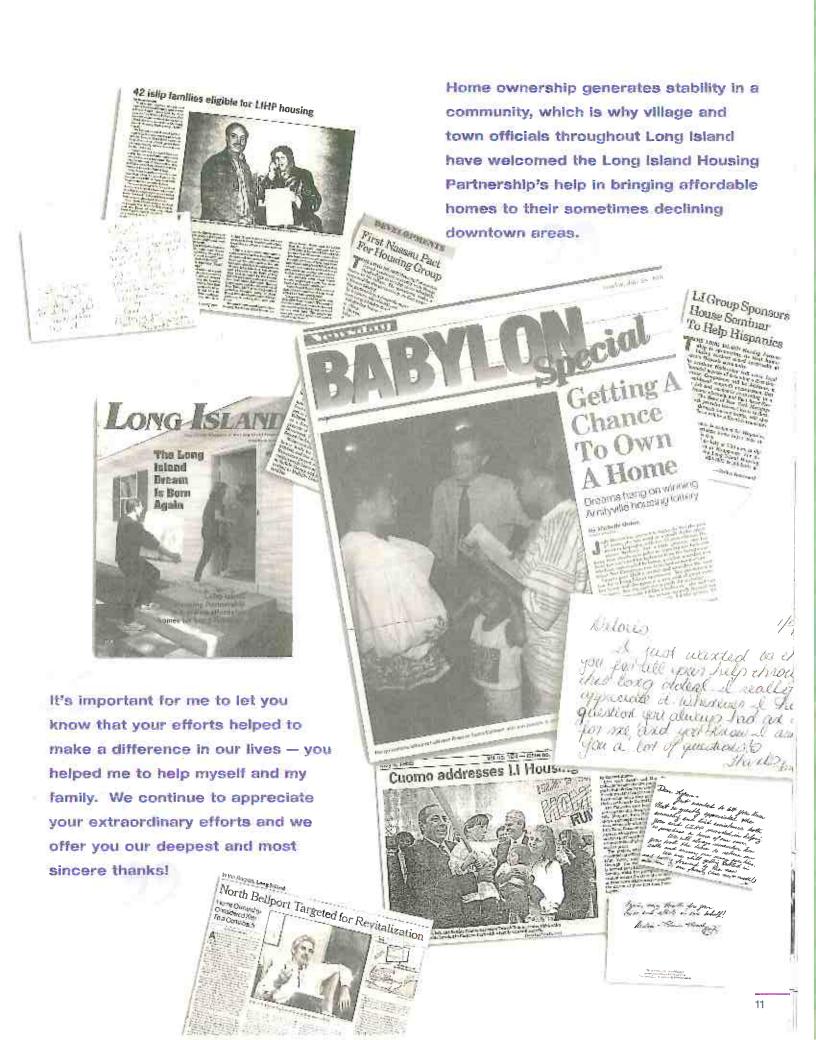
# LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES

Combined Statements of Activities and Changes in Net Assets

		ended nber 31,
	1997	1996
CHANGES IN UNRESTRICTED NET ASSETS		
SUPPORT AND REVENUE		
Support	S 624,417	\$ 894,406
Hecelpts from transfer of units	5/3,446	1,580,670
Other revenue	849,570	346,237
Total support and revenue	2,047,433	2,821,313
Net assets released from restrictions:		
Satisfaction of program restrictions	162,925	73,137
Total support and revenue	2,210,358	2,894,450
EXPENSES		
Program services	1,772,412	2,531,436
Supporting services	450,662	344,365
Total expenses	2,223,074	2,875,801
(Decrease) increase in unrestricted net assets	(12,716)	18,649
CHANGES IN TEMPORABILY RESTRICTED NET ASSETS		
SUPPORT AND REVENUE		
Support	197,000	148,475
Net assets released from restrictions	(162,925)	(73,137)
Increase in temporarily restricted net assets	<u>\$4,075</u>	75,338
INCREASE IN NET ASSETS	21,359	93,987
NET ASSETS, beginning of year	2,301,931	2,207,944
NET ASSETS, end of year	\$ 2,323,290	\$ 2,301,931

The above data has been condensed from the financial statements audited by Holtz Rubenstein & Co., LLP Certified Public Accountants of Melville, New York. Copies of the audited statements, including the accountant's unqualified opinion dated February 26, 1998, are available from the Long Island Housing Partnership, Inc. office upon request.





# SPONSORSHIPS - AN EFFECTIVE METHOD TO ACHIEVE AFFORDABLE HOME OWNERSHIP

A vibrant residential neighborhood of beautiful, well-kept homes and young working families is emerging from a formerly foreclosed development because of the Housing Partnership's Sponsorship program, the entrepreneurial energy of a leading Long Island developer and the participation of New York State, Suffolk County and Southampton Town governments.

Brookside Estates in the Riverside Section of Southampton is a community of 40 homes priced under \$93,900 - with most at \$83,990 - and 11 at \$58,990. The development features two colonial models, each with over 1,400 square feet of living space. Each home has three bedrooms, one and one-half baths, and an attached garage on approximately one-half acre of land.

Brookside is a shining example of the Sponsorship Program, which allows the Housing Partnership to sponsor for-profit developers for public sector home ownership grants. The Housing Partnership prepares grant applications and monitors grant compliance. The developer builds. And the result is affordable, quality-built homes.

At Brookside, the Housing Partnership is sponsoring developer Charles Mancini of the Park Ridge Organization. This is the second sponsorship with Park Ridge; the first sponsorship resulted in 72 first-time home buying families moving into beautiful town homes in Manorville.





# REVITALIZATION OF NORTH BELLPORT CONTINUES

Fifteen beautiful new homes were built and sold to first-time home buyers under Phase I of the North Bellport program. Because of the New York State Affordable Housing Corporation, the Federal HOME program administered by Suffolk County and the private sector response of the Long Island Savings Bank, the homes and property all sold for less than \$45,000 and are now beacons of hope in the severely blighted neighborhood.

However, the new homes are widely scattered throughout North Bellport. To maximize their effect and eliminate blight, the new homes need to be close to each other. Until now, this has not been so in North Bellport. The Housing Partnership will, in its next phase, build 19 new homes, all on the same street. Brookhaven Supervisor Grucci and the Town Board have shown leadership in their commitment to improve North Bellport.

Left to right: Supervising Engineer Paul Martino and builder David Scro at the LIHP sponsored Country View Estates. Southampton Supervisor Vincent Cannuscio and New York State Assemblyman Fred Thiele with Federal, County, Town and homeowner representatives cut ribbon for LIHP sponsored Brookside Estates.

# RIVERHEAD PARTNERSHIP EXPANDS

It began with five homes on scattered sites. Now its focus is the transformation of an entire neighborhood to a solid community of homeowners.

In 1997, the Housing Partnership's joint effort with Riverhead resulted in five beautiful new ranch model homes and property sold to Riverhead families for under \$50,000, two for under \$40,000. The incredible affordability was possible because of HUD's HOME program through Suffolk County and Riverhead's participation.

Following the sale of the five homes, the Housing Partnership contracted with Riverhead to complete a Master Plan for the redevelopment of blighted Millbrook Gables. The Master Plan is completed and calls for the rehabilitation of existing owner-occupied structures; the acquisition, demolition and reconstruction of single-family units that are abandoned or can be acquired through negotiated sale; and the acquisition, demolition and total redevelopment of several blocks with new ownership units.

Riverhead is now a full-fledged, active local public partner not only with the development arm of the Housing Partnership, but also with the Regional Lending Consortium. Through an interest-free loan from Chase Manhattan Bank, Riverhead Community Development is borrowing \$130,000 at 3% interest to acquire blighted property in Millbrook Gables. LIHP member Suffolk County National Bank contributed \$10,000 to the revitalization effort. LIHP is urging its other member-banks to get involved in the Millbrook Gables revitalization, a transformation that will rescue a neighborhood.





# BOARD OF DIRECTORS 1997

From the beginning, the Housing Partnership's Director and Officers have been a working Board. Whether they are chairing a committee or contributing knowledge and resources, they are the strength of the organization.



CHAIRMAN Robert R. McMillan McMillan, Rather, Bennett & Rigano, P.C.



VICE-CHAIRMAN Matthew T. Crosson Long Island Association



TREASURER John Coffey Roslyn Savings Bank



PRESIDENT, ĈEÔ Jim Morgo



Robert J. Rotnchild Bank of New York



Daniel D. Albizu Casa Blanca Agency



Wesley A. Wainwright Chase Mannattan Bank



Michelle DiBenedetto Citibank



Arnold H. Fogelstrom Fleet Bank



Andrea Fortunoff Fortunoff



William Linosay IBEW, Local 25



Patrick G. Halpin Institute for Community Development



Lawrence S. Lioz Margolin, Winer & Evens



Patricia Burnagiel Newsday



Paul Fritz North Fork Bank



William R. Kuhn Roosevelt Savings Bank



EXECUTIVE VICE PRESIDENT, CFO Peter J. Elkowitz, Jr.



SECRETARY
Peter Klein
Long Island
Builders Institute



Michael P. Capaldo Alistate Foundation



John Hill Dime Savings Bank



Mansignor John D. Gilmartin Diocese of Rockville Centre



Willian i Redman European American Bank



Robert Herrick Long Island Board of Realtors



Michael Dubb Long Island Builders Institute



Reverend
Thomas W. Goodhue
Long Island
Council of Churches



Howard De Martini Suffolk Regional Off-Track Betting Corp.



Karen E. Gunkel Counsel



Howard Gross Counsel Weinberg, Kaley, Gross & Pergament

### 1988 BOARD OF DIRECTORS

CHAIRMAN Mr. Robert R. McMillan Rivkin, Radler, Dunne & Bayh

VICE CHAIRMAN Mr. James L. Larocca Long Island Association

PRESIDENT Mr. Jim Morgo

TREASURER Mr. John Coffey Norstar Bank of Long Island

SECRETARY Mr. John LoPinto Chase Manhattan Bank

Monsignor Thomas Hartman Telicare

Mr. Alberto Ibarquen, Esq. Newsday

Mr. Pazel Jackson Chemical Bank

Mr. Peter Klein Klein & Eversoll, Inc.

Mr. Peter Kreuch National Westminster Bank USA

Mr. Paul J. Leyden Bank of New York

Mr. Charles Mancini Park Ridge Estate Homes

Mr. Herbert Myers Citibank

Ms. Ellen Nathanson Dime Savings Bank

Mr. John Racanelli Association for a Better Long Island

Monsignor Henry Reel Diocese of Rockville Centre

Mr. Gerald Twombly Long Island Board of Realtors

First there was the Long Island
Association's Housing Committee and the vision of its Chairman Bob McMillan. Bob then enlisted other founders - Peter Klein, Charles Mancini, Monsignor Tom Hartman, Monsignor Henry Reel, Jim Larocca, Howard Gross, Larry Lioz, John Racanelli - then came the founding businesses. Ten years later, the Long Island Housing Partnership grows and expands.

# STAFF

The Housing Partnership's staff has grown because our mission has. But old staff and new staff know that when people work hard together, our Island benefits.



Seated from left: Lynn Law, Diane Patrizio, Amy VanHorn, Carol Woods, Linda Mathews, Virginia Watral. Standing from left: Renee Knight, Suzanne Perra, Karen Schwerdtfeger, Jean Morris, Geoffrey Stone, Jeanette Perra, Andrew Buonantuono, Sandra Graves, Patricia Bourne, Kimberly Teuschler. Not pictured: Reverend Jim Nemley, Denise Santoriello, Ana Carrion, Anne Marie Jones.

# THE LONG ISLAND HOUSING PARTNERSHIP

# THE NATION'S FIRST PUBLIC/PRIVATE HOUSING PARTNERSHIP BASED SOLELY IN THE SUBURBS

We have been using that line for ten years now, but what does it really mean? Just what is a "public/private" partnership that we talk so much about?

At the Long Island Housing Partnership, the private sector's creative risk-taking partners with the public sector mandate to serve Long Island's citizens. The outcomes are home ownership, education, community development and lending programs short on bureaucratic red tape and long on tangible results.

Our long list of essential public partners begins with LIHP's 10th Annual Meeting Keynoter, Secretary of the U.S. Department of Housing and Urban Development, Andrew Cuomo. It goes on to encompass a diverse range of public-spirited individuals, including U.S. Senators Patrick Moynihan and Alfonse D'Amato, last year's keynoter; New York State Governor George Pataki, our seventh annual meeting's keynote speaker; the Long Island Congressional, New York State Senate and Assembly delegations; and Nassau and Suffolk County Executives Thomas Gulotta and Robert Gaffney, as well as those counties' respective legislators. This impressive list also would be largely incomplete if it didn't acknowledge Long Island's Town Supervisors and Town Boards in the many towns where we work. And while many may see them as faceless, nameless bureaucrats, we at the Housing Partnership view the federal, state, county and town housing, planning, and community development professionals as invaluable public partners without whom our accomplishments would simply not be possible.

Our private sector members are the banks, businesses, universities, professional and labor organizations that contribute time, money and expertise to the LIHP's programs.

Every one of the Housing Partnership's programs is overseen by a committee of involved public and private participants. They guide, support, and motivate our work. Whether the issue is the best way to site a sewage treatment plant, help Long Islanders avoid home foreclosures, have minority citizens avail themselves of Housing Partnership programs, or myriad other concerns, the Housing Partnership offices are filled almost daily with bankers, lawyers, builders, community activists and government workers volunteering to find methods to make Long Island a better place to live and do business.

That's a public/private partnership.

Left to right: An example of the Housing
Partnership's publicprivate partners:
Congressman Rick
Lazio at Foreclosure
Prevention Summit;
New York State and
local officials at Amity
Villas' ground breaking;
and EAB Chairman and
CEO Edward Travaglienti
at construction loan
announcement with the
Housing Partnership.







## THE REGIONAL LÉNDING CONSORTIUM

The Long Island Housing Partnership Regional Lending Consortium is proud of its position as the single best source for affordable housing funds. Members continually encourage affordable housing initiatives by financing acquisition, rehabilitation, construction, and permanent loans, as well as commercial revitalization projects. In addition, they work with area builders and developers to access government grants and loans. In fact, since 1996, the Consortium has closed/committed over \$13 million in construction and permanent financing.

The Consortium's most significant lending of 1997 was noteworthy not because of its size - \$80,000 at a very low three percent interest - but because of its impact. The funds were used for the first significant not-for-profit acquisition by the South Shore Restoration Corporation on the blighted Second Avenue area in downtown Bay Shore. These monies were the catalyst for the current expanded revitalization on Second Avenue.

Just as important, they exemplified the Consortium's firm commitment to the overall renaissance of Bay Shore, including the Housing Partnership's efforts on Smith Avenue.

# LONG ISLAND HOUSING PARTNERSHIP, INC.

## REGIONAL LENDING CONSORTIUM

ACTIVITY, 1991 - 1997

PROJECT	LOAN(S)	AMOUNT(S)	STATUS	TOTAL PROJECT
Main St. School Conversion: 59 Apartments, 25,000 sq. ft. Community Space	Chase CDC (Construction), LI Savings Bank, Ploneer Savings Bank, Roslyn Savings Bank	\$3,500,000 \$1,900,000	Closed 1994 Closed 1994	\$10,325,000
Suburban Housing: Acquisition & retrab 6 single family HUD foreclosures	Citibank Astoria Federal Savings	\$380,000	Closed 1994	\$470,000
Love'M: acquisition & rehab 8-single family HUD foreclosures	Roslyn Savings Bank, LI Savings Bank, Northside Savings Bank, Jamaica Savings Bank	\$432,108	Closed 1994	\$500,000
Housing Help, Inc.: 1st Phase of Matinecock Ct. Total: 179 units	Predevelopment loan by LIHPDFC, utilizing funds provided by Episcopal Diocese of Long Island.	\$62,500	commitment expired 1996     pending new application	\$19,000,000
Bellport, Hagerman East Patchogue Alliance: acquisition, rehab of one single family home	Funded by LIHPDFC, utilizing funds provided by Episcopal Diocese of Long Island.	\$60,000	Closed April 1996	\$60,000
Bellport, Hagerman East Patchogue Alliance: acquisition, rehab of two single family homes	Funded by LIHPDFC, utilizing funds provided by Episcopal Diocese of Long Island.	\$60,000	Closed April 1996	\$60,000
Heritage Corporation: Broadway West Apartments, 128 senior citizen apts.	European American Bank Roosevett Savings Bank	\$450,000	Closed Dec. 1996	\$12,000,000 construction pending \$4,000,000 permanent pending
Sheldrake Organization: The Rivoli House - 112 unit senior citizen apartments and 18,000 sq. ft. of commercial space	Astoria Fed. Sav. Bank, Chase, Citibank, EAB, LI Savings Bank, Republic Nat'l Bank, Roosevelt Savings Bank, Roslyn Savings Bank, North Fork Bank (permanent)	\$12,050,000	Closed Feb. 1997	\$12,050,000 construction \$3,500,000 permanent
Bellport, Hagerman East Patchogue Alliance: acquisition, rehab of 1 single family home	Funded by LiHPDFC utilizing funds provided by Episcopal Diocese of Long Island	\$36,000	Closed March 1997	\$36,000
Central Islip Civic Council Inc: acquisition, rehab of 1 single family home	Funded by LIHP, utilizing funds provided by Chase Bank Recoverable Grant	\$50,000	Loan for Soft Costs Acquisition (\$25,000) Closed Sept. 19, 1997	\$50,000
South Shore Restoration Group Inc.	Funded by LIHP, utilizing funds pro- vided by Chase Bank Recoverable Grant	\$80,000	Closed Sept. 4, 1997	\$80,000
ARTCO, LLC: Acquisition of 7 single/multi family homes in Bay Shore	Roosevelt Savings Bank (lead bank), Long Island Savings Bank, Roslyn Savings Bank	\$426,400	Closed Sept. 1997	\$426,400

#### UNITED STATES GOVERNMENT

Andrew Cuomo, Secretary, HUD Alfonse M. D'Amato, U.S. Senator

Patrick Moynihan, U.S. Senator

Gary Ackerman, Congressman

Michael Forbes, Congressman

Peter King, Congressman

Rick Lazio, Congressman

Carolyn McCarthy, Congresswoman

Jed Abrams, Deputy Director of

Public Housing, HUD

Bill de Blasio, Secretary Representative, New York-New Jersey, HUD

Juan Bautista, Marketing Outreach Representative, HUD

Bill Chung, Special Assistant, HUD

Joseph D'Agosta, Director, Community Planning Development, HUD

Mirza DelRosario, Director of Public Housing, HUD

Vincent Hom, Financial Analyst, HUD Kathy Mullins, Program Manager, HUD

Bill Wong, .Development Director, HUD

#### NEW YORK STATE GOVERNMENT

George Pataki, Governor

Senate, Long Island Delegation, New York State: Kenneth LaValle, James Lack, Caesar Trunzo, Owen Johnson, Carl Marcellino, Kemp Hannon, Michael Balboni, Dean Skelos

Joseph Bruno, Senate Majority Leader

Vincent Leibell, Senate Housing Chairman

Assembly, Long Island Delegation, New York State: Patricia Acampora, Fred Thiele, Debra Mazzarelli, Steven Englebright, Paul E. Harenberg, Phil Boyle, John J. Flanagan, Robert K. Sweeney, Steven Labriola, David Sidikman, Donna Ferrara, Thomas P. DiNapoli, Earlene Hooper Hill, Harvey Weisenberg

Sheldon Silver, Assembly Speaker

Vito Lopez, Assembly Housing Chairman

John Longo, NYS Assembly Communications

Steven Hunt, President, CEO, HFA, AHC.

SONYMA, PFA, MBBA

Frank Cobelli, Senior Program Executive, AHC

Hector Del Toro, Vice-President, Special Programs, AHC

Wanda Ferguson Graham, Director, AHC

Fred Ringler, Vice-President, Construction, Development & Environment Services, AHC

Joann Simon, Special Project Coordinator, AHC

Joseph Lynch, Commissioner, NYS DHCR

Judy Calogero, Deputy Commissioner,

NYS DHCR

## NASSAU COUNTY GOVERNMENT

Thomas Gulotta, Nassau County Executive

Nassau County Legislators

Kenneth Cynar, Special Assistant to Nassau County Executive

Donald Campbell, Commissioner, Nassau County Office of Housing & Intergovernmental Affairs

# SUFFOLK COUNTY GOVERNMENT

Robert Gaffney, Suffolk County Executive John Cochrane, Suffolk County Treasurer Edward Romaine, Suffolk County Clerk

Suffolk County Legislators Patrick Mahoney, Sheriff Eric Kopp, Chief Deputy County Executive Anthony Apallaro, Deputy County Executive Joseph Baier, Director, Environmental Quality, Health Services

Charles Bartha, Commissioner,

Department of Public Works

Ken Christensen, Project Coordinator,

Community Development

David Fishbein, Director, Division of Real Estate

John Gallagher, Police Commissioner

George Gatta, Deputy County Executive, Economic Development

Michael LoGrande, Chairman, Water Authority

Joseph Michaels, Police Départment

Lt. William Neubauer, Police Department

Mary Reimer-Fink, County Executive Assistant

Joseph Sanseverino, Director,

Community Development

Gene Southard, Department of Public Works

Ben Wright, Department of Public Works

#### TOWN OF BABYLON

Richard Schaffer, Supervisor

Town Council

Anita Katz, Chief of Staff

Sondra Bachety, Director, IDA

John Burke, Town Attorney

Peter Casserly, Commissioner,

Planning & Development

Doug Jacob, Director of Finance

Ellen McVeety, Town Clerk

Alleen Ronavne, Assessor

#### **TOWN OF BROOKHAVEN**

Felix Grucci, Supervisor

Town Council

Marty Kerins, Chief of Staff

Paulette Brinka, Citizens Advocate

Andrew Dark, Chief Building Inspector

Emily Pines, Town Attorney

Robert Reutzel, Commissioner,

Community Development

Jim Ryan, Town Assessor

#### TOWN OF ISLIP

Peter McGowan, Supervisor

Town Council

Jeanette Messina, Deputy Supervisor

Virginia Allen, Receiver of Taxes

Frank Diamante, Assessor

Paul Fink, Director, Community Development

Tom Isles, Commissioner, Planning

Joan Johnson, Town Clerk

Carl Maltesse, Commissioner,

Bullding & Engineering

Vincent Messina, Jr., Town Attorney

Gene Murphy, Principal Planner,

Town Half Liaison

William Rutkoske, Housing Authority

# **TOWN OF RIVERHEAD**

Vincent Villella, Supervisor

Town Council

Robert Kozakiewicz, Town Attorney

Andrea Lohneiss, Director, Community Development

## TOWN OF SOUTHAMPTON

Vincent Cannuscio, Supervisor

Town Council

Lisa Combrink, Town Attorney

Paul Houlihan, Principal Building Inspector

Tom Talmage, Town Engineer

#### **BAY SHORE LIAISON COMMITTEE**

Susan Barbash

Barbara Fishkind

Jack Hurt

JoAnne Mitidieri Sanders

Donna Periconi

Marilyn Schulman

Nikki Thompson

Catherine Yeager

#### PRIVATE SECTOR

Leonard Canton, N. Amityville Community Economic Council

Joe Catalano, NEWSDAY

Warren Cronacher, P.E.

Tom Datre, Long Island Builders Institute

Bill Davidson, Long Island Lighting Company

Gail Owens, President, Greater Gordon

Heights Civic Association

Rosemarie Dearing, President, NACEC

Pat Dolan, Cablevision

Randy Feigenbaum, NEWSDAY

Paul Fauci Slant/Fin

Dennis Garabedian

Anthony J. Greico, Architect

Joann Horman, Alistate Insurance

Joe Keneally, Esq., Meyer, Meyer & Métli

Jim Klurfeld, NEWSDAY Editorial Editor

Herb Kotler, Esq., Sobel, Kelly & Kotler P.C. Stacey Kowalski, Assistant to Bob McMillan

Karen Krautheim, KLK Realty Services

Marilyn Larsen, N. Amityville Taxpayers Association

John Howard Lynch, Esq.

Dan Martin, Roosevelt Savinas Bank

Helen Martin, Director, Belloort,

Hagerman E. Patchogue Alliance

Valeria Manzo, Esq.

Michael McCarthy, Esq., McCarthy & Modelewski

Catherine Mullarkey, Esq.

Elsie Owens, NAACP

Mitch Pally, Long Island Association

Jim Paolella, Chase Manhattan Bank

John Powell, Chairman, Suffolk County Republican Committee

Reilly, Like, Tenety & Ambrosino, Esas,

Clay Richards, NEWSDAY Real Estate Editor

John Rigrod, Hammer Magazine Richard Rosenberg, Esq., Berkman, Henoch,

Peterson & Peddy P.C.

Buzz Schwenk, Omnibuzz David Scro. Esa.

Diana Shamon, NY TIMES, Real Estate Reporter

Linda Strongin, EAB Public Relations

Dick Thompson, Slant/Fin

Edward Travaglianti, President, EAB

John Tsimbinos, President, Roosevelt

Savings Bank

Youth Organization Ralph Vasquez, JUR

Joseph Ucci, CPA Alfred Werner, MTA Board, Islip MacArthur Airport

William Tutt, Valerie Tutt, United N. Amityville

Abass Wessen, Concerned Citizens

for Better North Bellport

Bob Wieboldt, Long Island Builders Institute

Donald Donaudy, Jr., Donaudy Munch

Marketing Communications

19

LONG ISLAND HOUSING PARTNERSHIP, INC.

LONG ISLAND PARTNERSHIP HOUSING DEVELOPMENT FUND COMPANY, INC.

LONG ISLAND PARTNERSHIP COMMUNITY DEVELOPMENT CORPORATION, INC.

BAY SHORE PARTNERSHIP HOUSING DEVELOPMENT FUND COMPANY, INC.

#### 1998/1999 DIRECTION

Since its inception in 1988, the mission of the Long Island Housing Partnership, Inc. (LIHP) has been to provide affordable housing opportunities to those who, through the ordinary, unaided operation of the marketplace, would be unable to secure decent and safe homes. LIHP realizes this mission through the development and sponsorship of affordable ownership and rental units, as well as through related services. To further its mission through 1998/1999, the following priorities have been established by the joint Board of Directors of the Long Island Housing Partnership and its affiliates. The membership votes to approve these priorities at the Annual Meeting when it ratifies actions taken by the Board of Directors for 1997:

#### COMMUNITY DEVELOPMENT

The Long Island Partnership Community Development Corporation, Inc. will work to revitalize neighborhoods through residential and economic development. It will work to increase the supply of affordable housing, support existing businesses and encourage new businesses in communities in need of revitalization. The Housing Partnership will continue to provide technical assistance to municipalities in the administration of their community development programs.

#### NOT FOR PROFIT DEVELOPER/SPONSOR

The Housing Partnership will continue to work as a not-for-profit developer to create affordable homeownership and rental housing through new construction, rehabilitation of existing housing and the sponsorship of for-profit developers.

### **EDUCATION**

The Housing Partnership will continue mortgage counseling through the Long Island Financial Training to Home Ownership Mortgage Eligibility (LIFT HOME) program, the New York Mortgage Coalition, and the Long Island Thrift Mortgage Initiative (LITMI). Post-purchase counseling and default prevention education will be expanded. The Housing Partnership will continue to advocate for affordable housing by working with public and private entities to strengthen public housing policies on the local, state and federal levels.

# TECHNICAL ASSISTANCE PROVIDER TO FACILITATE THE CREATION OF AFFORDABLE HOUSING

The Housing Partnership will continue to provide technical assistance to community-based, not-for-profit housing organizations and for-profit developers. The Housing Partnership should continue to empower community groups and their low- and moderate-income constituents.

## **COMMUNITY LENDING**

The Housing Partnership will continue to work with the private, public and not-for-profit sectors on innovative community lending and related programs including the Regional Lending Consortium, the Chase Recoverable Loan Program and the Episcopal Diocese Loan Fund.

# LONG ISLAND HOUSING PARTNERSHIP INC.

			1988-1997			
DEVELOPMENT/REHABILITATION	4		1000-1001			
COMPLETED HOMES	ADDRESS	COUNTY	SCAT.SITES/ SUBDIVISION	TYPE OF HOME	# OF HOMES	6A) 50 00:
Amity Villas	Schleigel Blvd Amityville	Suffolk				SALES PRI
			Subdivision	Townhouse	72	\$58,5
Babylon	Amityville	Suffelk	Scat, Sites	Ranch	1	\$61,0 \$58,9
Brookside Estates	Flanders Chapman Blvd	Suffolk	Gub.Division	Colonial	26	to \$83,9
Cobbleridge	Manorvifie	Suffolk	Subdivision	Townhouse	72	\$79,49
Country View !	Middle Island	Suffolk	Subdivision	Condo	33	\$73,99
Country View 8	Middle Island	Suffolk	Subdivision	Condo	33	\$73,99
Freepart	Freeport	Nassau	Scat, Sites	Cape/ Ranch/Col	9	\$76,04 to \$86,70
Gordon Heights	Gordon Heights	Suffelk	Scat. Sites	Colonial/ Ranch		\$69,00
Islip I	C.Islip, Brentwood			Colonial	4	to \$78,00
	Bayshore, Ronkonkoma C.Islip, Brentwood	Suffolk	Scat. Sites	Ranch Colonial/	11	to \$68,04 \$61,35
Islip II	Bayshore, Ronkonkoma	Suffalk	Scat. Sites	Ranch	42	to \$79,52
Islip III	Brentwood	Suffolk	Scat.Sites Subdivision	Ranch	4	\$62,81
Islip III	Brentwood	Suffolk	Vasquez Park	Colonial	6	\$73,46
tslip (()	Bayshore	Suffolk	Subdivision East Third/Third	Colonial 2-Family/Rental	19	\$87,58 to \$116,73
Íslip V	Brentwood	Suffolk	Scat. Sites	Colonía?	1	\$29,95
Long Beach	East Market & Hudson St. City of Long Beach					
		Nassau	Subdivision	Colonial/	15	\$70,73 \$39,75
North Bellpart	North Beliport Old Country Rd	Suffolk	Scat.Sites	Ranch Cape/	13	to \$46,95 \$83,59
The Pines	East Quogue	Suffolk	Subdivision	Sait Box	30	to \$94,93
REO	Brentwood	Suffolk	Scat. Sites	Ranch	2	\$80,00
Riverhead	Riverhead	Suffalk	Scat. Sites	Ranch	5	\$41,55 to \$49,47
Brookside Estates	Flanders	Suffolk	Sub Division	Colonial	14	to \$83,99
	Flanders Gordon Heights	Suffolk Suffolk	Scat.Sites	Colonial Colonial/ Ranch	14	to \$83,99 \$69,00
			Scat. Sites Redevelopment	Colonial/ Ranch Family Rental		to \$83,99 \$69,00
Gordon Heights			Scat.Sites	Coloníal/ Ranch	5	to \$83,99 \$69,00 to \$78,00
Gordon Heights Islip IV	Gordon Heights	Suffolk	Scat. Sites Redevelopment of Downtown	Colonial/ Ranch Family Rentel Senior Rental/ Homeownership Single Family	5 10 16	to \$83,99 \$69,00 to \$78,00
Gordon Helghts Islip IV Northern Sites	Gordon Heights Bay Shore	Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area	Colonial/ Ranch Farmily Rental Senior Rental/ Homeownership	5 10 16 52	to \$83,99 \$69,00 to \$78,00 TB
Gorden Helghts Islip IV Northern Sites North Bellpart II	Gorden Heights  Bay Shore  Westhampton  North Bellport	Suffolk Suffolk Suffolk	Scat.Sites Redevelopment of Downtown Area Subdivision	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial	5 10 16 52 11	to \$83,99 \$69,00 to \$78,00 TBI
Gordon Heights Islip IV Northern Sites North Bellpart II TOTAL # OF HOMES IN THE DEVEL	Gorden Heights  Bay Shore  Westhampton  North Bellport	Suffolk Suffolk Suffolk	Scat.Sites Redevelopment of Downtown Area Subdivision	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial	5 10 16 52	to \$83,99 \$69,00 to \$78,00 TB
Gordon Heights Islip IV Northern Sites North Bellpart II TOTAL # OF HOMES IN THE DEVEL PLANNED PROGRAMS	Gorden Heights  Bay Shore  Westhampton  North Bellport	Suffolk Suffolk Suffolk Suffolk	Scat Sites Redevelopment of Downtown Area Subdivision Sub. Division	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch	5 10 16 52 11 20	to \$83,90 \$69,00 to \$78,00 TBI
Gordon Heights Islip IV Northern Sites North Belipart II TOTAL # OF HOMES IN THE DEVEL PLANNED PROGRAMS AHC Sponsorship	Gordon Heights  Bay Shore  Westhampton  North Beliport  OPMENT PROCESS  Madford	Suffolk Suffolk Suffolk Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial	5 10 16 52 11 20 128	to \$83,99 \$69,000 to \$78,000 TBI \$96,786
Gordon Heights Islip IV Northern Sites North Belipart II TOTAL # OF HOMES IN THE DEVEL PLANNED PROGRAMS AHC Sponsorship Riverhead Phase I	Gordon Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead	Suffolk Suffolk Suffolk Suffolk	Scat Sites Redevelopment of Downtown Area Subdivision Sub. Division	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch	5 10 16 52 11 20 128	to \$83,99 \$69,000 to \$78,000 TBI \$96,786
Gorden Heights Islip IV Northern Sites North Belipart II TOTAL # OF HOMES IN THE DEVEL PLANNED PROGRAMS AHC Sponsorship Riverhead Phase I	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Medford  Riverhead  PROGRAMS	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division Sub Division	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch	5 10 16 52 11 20 128	to \$83,96 \$69,00 to \$78,00 TBI
Gordon Heights  Islip IV  Northern Sites  North Belipart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN PUND PROGRAMS - REGIONAL LEN	Gordon Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division Sub Division	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch	5 10 16 52 11 20 128	to \$83,95 \$69,000 to \$78,000 to \$78,000 TB \$95,78 TB
Gorden Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN PUND PROGRAMS - REGIONAL LEA  Bellport, Hogerman	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Medford  Riverhead  PROGRAMS	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division Sub Division	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch Condo	5 10 16 52 11 20 128	to \$83,96 \$69,00 to \$78,00  TB: \$86,78  TB: \$74,99  TB:  LOA! AMOUN
Gorden Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED II  LOAN FUND PROGRAMS - REGIONAL LEN  Bellport, Hagerman  East Patchogue Alliance	Gorden Heights  Bay Shore  Westhempton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  JOING CONSORTIUM / EPISCOPAL DIOCESE I	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk CHASE RECOVERABLE GRAN	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division Sub Division	Colonial/ Rench Family Rental/ Senior Rental/ Homeownership Single Family Colonial Ranch  Condo	5 10 16 52 11 20 128	\$83,99 \$69,00 to \$78,00  TB: \$95,78  TB: \$74,99  TB: LOAI AMOUN
Gordon Heights  Islip IV  Northern Sites  North Belipart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN FUND PROGRAMS - REGIONAL LEN  Beliport, Hagerman East Patchogue Alliance  Central Islip Civic Council Inc.	Gordon Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  VOING CONSORTIUM / EPISCOPAL DIOCESS /	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk CHASE RECOVERABLE GRAN Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division  Sub Division Sub Division  T Single Site	Colonial/ Ranch Family Rental Senior Rental/ Homeownership  Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN Acquisition Acquisition Acquisition	5 10 16 52 11 20 128 20 44 64	\$83,99 \$69,00 to \$78,00  TBI \$95,78  TBI \$74,99  TBI  LOAI AMOUN \$156,000
Gordon Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN FUND PROGRAMS - REGIONAL LEN  East Patchogue Alliance  Central Islip Civic Council Inc.  Lovern	Gordon Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  DING CONSORTIUM / EPISCOPAL DIOCESE /  North Bellport  Central Islip	Suffolk Suffolk Suffolk Suffolk Suffolk CHASE RECOVERABLE GRAN Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division Sub Division  T Single Site Single Site Scat. Sites	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch  Condo  TYPE OF LOAN Acquisition Acquisition/Rehab Acquisition/Construction/	5 10 16 52 11 20 128 20 44 64	\$83,99 \$69,00 to \$78,00  TBI \$96,78  TBI \$74,99  TBI  LOAI AMOUN \$156,000 \$50,000
Gorden Heights  Islip IV  Northern Sites  North Beilipart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Spensorship  Riverhead Phase I.  TOTAL # OF UNITS FOR PLANNED II  LOAN FUND PROGRAMS - REGIONAL LEN  Beliport, Hogerman  East Patchogue Alliance  Central Islip Civic Council Inc.  Lovern  Main Street School	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  Wining COMSORTIUM / EPISCOPAL DIOCESE /  North Bellport  Central Islip  Town of Brookhaven  Port Washington	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk Vehase recoverable gran Suffolk Suffolk Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division  T Single Site Scat. Sites Single Sites	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN Acquisition Acquisition/Rehab Acquisition/Gehab Construction/ Bridge/Permanent Construction/ Construction/	5 10 16 52 11 20 128 20 44 64 3 1 8	\$83,99 \$69,00 to \$78,00 TB: \$96,78 TB: \$74,99 TB:  LOAI AMOUN \$156,000 \$50,000 \$432,100
Gorden Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN FUND PROGRAMS - REGIONAL LEN  Bellport, Hagerman  East Patchogue Alliance  Central Islip Civic Council Inc.  Loye'm  Main Street School  Rivoli House	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  JOING CONSORTIUM / EPISCOPAL DIOCESE /  North Bellport  Central Islip  Town of Brookhaven  Port Washington  Hempstead	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk CHASE RECOVERABLE GRAN Suffolk Suffolk Suffolk Nassau Nassau	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division  T Single Site Single Sites Single Sites Subdivision	Colonial/ Ranch Family Rental Senior Rental/ Homeownership  Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN  Acquisition  Acquisition  Acquisition  Construction/ Bridge/Permanent Construction/ Permanent	5 10 16 52 11 20 128 20 44 64 3 1 8 59	\$83,56 \$69,00 to \$78,00 TB \$85,78 TB \$74,99 TBI LOAL AMOUN \$156,00 \$50,00 \$432,10 \$5,400,000 \$12,050,000
Gordon Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN FUND PROGRAMS - REGIONAL LEN  Bellport, Hogerman  East Patchogue Alliance  Central Islip Civic Council Inc.  Lovern  Main Street School  Rivoli House  Bouth Shore Restoration Group Inc.	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  WONG CONSORTIUM / EPISCOPAL DIOCESS /  North Bellport  Central Islip  Town of Brookhaven  Port Washington  Hempstead  Bay Shore	Suffolk Nassau Nassau Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division  T Single Site Single Site Scat. Sites Single Sites Subdivision Subdivision	Colonial/ Ranch Family Rental Senior Rental/ Homeownership Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN Acquisition Acquisition/Rehab Acquisition/Gehab Construction/ Bridge/Permanent Construction/ Construction/	5 10 16 52 11 20 128 20 44 64 3 1 8 59	\$83,56 \$69,00 to \$78,00 TB \$85,78 TB \$74,99 TBI LOAL AMOUN \$156,00 \$50,00 \$432,10 \$5,400,000 \$12,050,000
Gorden Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED II  LOAN FUND PROGRAMS - REGIONAL LEN Belliport, Hogerman East Patchogue Alliance  Central Islip Civic Council Inc.  Lovern  Main Street School  Rivoli House  South Shore Restoration Group Inc.  ARTCO, LLC	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  JOING CONSORTIUM / EPISCOPAL DIOCESE /  North Bellport  Central Islip  Town of Brookhaven  Port Washington  Hempstead	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk CHASE RECOVERABLE GRAN Suffolk Suffolk Suffolk Nassau Nassau	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division  T Single Site Single Sites Single Sites Subdivision	Colonial/ Ranch Family Rental Senior Rental/ Homeownership  Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN  Acquisition  Acquisition  Acquisition  Construction/ Bridge/Permanent Construction/ Permanent	5 10 16 52 11 20 128 20 44 64 3 1 8 59	\$83,99 \$69,00 to \$78,00 TBI \$85,78 TBI \$74,991 TBI LOAN AMOUN \$156,000 \$50,000 \$432,108 \$51,400,000 \$12,050,000
Brookside Estates  Gordon Heights  Islip IV  Northern Sites  North Belipart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED I  LOAN FUND PROGRAMS - REGIONAL LEN  Beliport, Hagerman East Patchogue Alliance  Central Islip Civic Council Inc.  Love'm  Main Street School  Rivoli House  South Shore Restoration Group Inc.  ARTCO, LLC  Broardway West LLD	Gorden Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  WONG CONSORTIUM / EPISCOPAL DIOCESS /  North Bellport  Central Islip  Town of Brookhaven  Port Washington  Hempstead  Bay Shore	Suffolk Nassau Nassau Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division  T Single Site Single Site Scat. Sites Single Sites Subdivision Subdivision	Colonial/ Rench Family Rental/ Senior Rental/ Homeownership  Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN  Acquisition  Acquisition/Rehab  Acquisition/ Construction/ Bridge/Permanent Construction/ Permanent Acquisition/Rehab	5 10 16 52 11 20 128 20 44 64 3 1 8 59	\$58,99 to \$83,99 \$69,00 to \$78,00  TBI  \$85,78  TBI  \$74,991  LOAN AMOUN \$156,000 \$54,400,000 \$426,400 \$450,000 \$4426,400
Gorden Heights  Islip IV  Northern Sites  North Bellpart II  TOTAL # OF HOMES IN THE DEVEL  PLANNED PROGRAMS  AHC Sponsorship  Riverhead Phase I  TOTAL # OF UNITS FOR PLANNED II  LOAN FUND PROGRAMS - REGIONAL LEN Belliport, Hogerman East Patchogue Alliance  Central Islip Civic Council Inc.  Lovern  Main Street School  Rivoli House  South Shore Restoration Group Inc.  ARTCO, LLC	Gordon Heights  Bay Shore  Westhampton  North Bellport  OPMENT PROCESS  Madford  Riverhead  PROGRAMS  WONG CONSORTIUM / EPISCOPAL DIOCESE / North Bellport  Central Islip  Town of Brookhaven  Port Washington  Hempstead  Bay Shore  Bay Shore	Suffolk Suffolk Suffolk Suffolk Suffolk Suffolk CHASE RECOVERABLE GRAN Suffolk Suffolk Suffolk Suffolk Suffolk Nassau Nassau Suffolk Suffolk	Scat. Sites Redevelopment of Downtown Area Subdivision Sub. Division Sub Division Sub Division  T Single Site Scat. Sites Subdivision Single Sites Subdivision Single Sites Subdivision Single Sites Subdivision Single Sites	Colonial/ Rench Family Rental/ Homeownership  Single Family Colonial Ranch  Condo  Condo  TYPE OF LOAN Acquisition Acquisition/ Construction/ Bridge/Permanent Construction/ Permanent Acquisition/Rehab Acquisition/Renab Acquisition/Renab	5 10 16 52 11 20 128 20 44 64 64 64 65 7	\$83,99 \$69,000 to \$78,000 TBI \$95,786 TBI \$74,999 TBI LOAF AMOUN' \$156,000 \$50,000 \$12,050,000 \$80,000

Fairway Manor Senior				Senior Apartment		
Housing Development	Hamlet of Bayport	Suffolk	Subdivision	Complex	174	N/A
			***************************************	Senior		
airlawn Property	Village of Patchogue	Suffolk	Subdivision	Housing	37	
Vassau County						
29 Groups	Various Communities in Nassau County	Nassau	Scattered Sites	Various Unit Types	598	N/A
Down Payment Assistance Program	Various Communities in Nassau County	Nassau	Scattered Sites	Various Unit Types	61	N/A
TOTAL # OF UNITS FOR TECHNICAL A						
	ASSISTANCE PROGRAMS				870	
TOTAL # OF UNITS FOR TECHNICAL A GRAND TOTAL FOR # OF UNITS COMMUNITY & ECONOMIC DEVELOR						
GRAND TOTAL FOR # OF UNITS		Suffolk			870 1790	
	PMENT	Suffolk Suffolk			870	

EDUCATION - MORTGAGE TRAINING AND ASSISTANCE
NY Mortgage Coalition - Mortgage Counseling

1128 Have been counseled 330 Mortage Applications have been submitted

HUD Counseling Services

356 Applicants Counseled

Long Island Thrift Mortgage Initiative (LITMI)

53 Mortgages reviewed

#### LIHP MEMBERS

#### BUSINESS

Amerstate

Arthur Anderson LLP

Bankers Security Life Insurance Society

The Beechwood Organization

Breslin Realty Development Corp.

Burton, Behrendt & Smith

Candy Falcon Realty

Casa Blanca Agency

Certilman, Balin, Adler & Hyman

Chicago Title Insurance Co.

CMP Media, Inc.

Commonwealth Land Title Ins. Co.

Community Preservation Corp.

Computer Assoc. International Inc.

Congressional Abstract Co., Inc.

Continental Capital Corp.

Coopers & Lybrand

Cullen & Dykman

EMJ Construction Consultants Inc.

Engel & Partners, Inc.

Eric T. Reeps Appraisals Inc.

Ernst & Young

Estee Lauder Companies

Executive Towers at Lido

Farrell, Fritz, Caemmerer, Cleary, et. al.

First American Title Insurance Co. of NY

Fortunoff

Freudenthal & Elkowitz Consulting Group

Gold Hammer Ltd.

Goldman, Sachs & Co.

Harbour Club, LLC

Hartford Funding Corp.

Henron Development Corp.

Home Depot

James & Leonard Engineers

J.E. Levine Builder, Inc.

Kalogeras & Grosser Consulting

Engineers, PC

Kenneth H. Beckman

Kleet Lumber Company Inc.

Klein & Eversoll, Inc.

KPMG Peat Marwick LLP

Land Design Associates

Long Island Lighting Company

Lumex, Inc.

Margolin, Winer & Evens

McMillan, Rather, Bennett & Rigano, P.C.

Mill Max Mfg. Corp.

Mincone & Mincone, P.C.

MJCL Architects & Interiors

Nassau-Suffolk Lumber & Supply

Nationwide Collection Systems Inc.

Nixon, Hargrave, Devans & Doyle LLP

Northrup-Grumman Corporation

NYNEX

P.C. Richard & Son

Park Ridge Organization

Pat T. Seccafico Professional

Land Surveyor

Price Waterhouse

Raiche, Ende, Malter, Lerner & Company

Riverhead Building Supply Corp.

S.B. Bowne & Son

Saccardi & Schiff, Inc.

St. Gerard Printing

Scro & Scro Properties, Inc.

John F. Shea III Esq.

Slant/Fin Corp.

Sobel, Kelly & Kotier, PC

Soil Mechanics Drilling Corp.

Southland Corporation

South Shore Waste Corp.

Spring Briar Homes by Deerfield Org.

Sterling Carpet Co., Inc.

Sterling Equities Inc.

Sterling & Sterling

Suffolk Regional Off-Track Betting Corp.

Tauscher Cronacher P.E., P.C.

The Klar Organization

Triangle Building Products Corp.

Weinberg, Kaley, Gross and Pergament

United States Trust Company of NY

Waldbaum, Inc.

Whitman-Thaw & Associates

#### **EDUCATION**

Brookhaven National Laboratory

Stony Brook University

Touro Law Center

# FINANCE

Alliance Mortgage Bankers Corp

Apple Bank for Savings

Astoria Federal Savinas

& Loan Association

Bank America Mortgage

Bank of New York

Bank of Smithtown

Chase Manhattan Bank

Citibank

CFS Bank

Community Home Mortgage Corp.

Dale Mortgage Bankers Corp.

Dime Savings Bank

Dime Savings Bank of Williamsburgh

European American Bank

First National Bank of L.I.

Fleet Bank

Flushing Savings Bank

GMAC Mortgage Corp.

GreenPoint Bank

Independence Savings Bank

Jamaica Savings Bank

Key Bank National Association

Long Island Commercial Bank

Long Island Savings Bank

M & T Mortgage Corp.

Marine Midland Mortgage Corp.

Mortgage Lending of America

North Fork Bank

Parmann Mortgage

Reliance Federal Savings Bank

Republic National Bank of NY

Residential First, Inc.

Roosevelt Savings Bank

Roslyn Savings Bank

State Bank of Long Island

Suffolk County National Bank

Suffolk Federal Credit Union

## **FOUNDATIONS**

Allstate Foundation

Institute for Community Development Long Island Community Foundation

# LABOR

AFL-CIO Housing Investment Trust IBEW, Local 25

# MEDIA

Cablevision

Newsday

WBAB FM Radio

# **PROFESSIONAL**

Hauppauge Industrial Association

Long Island Association

Long Island Board of Realtors

Long Island Builders Institute

Oil Heat Institute of Long Island

## RELIGION

Diocese of Rockville Centre

Commonwealth Mortgage Assurance Co. Long Island Council of Churches